



## WalkMe joins Telekom's cloud partner network

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- Partners for driving digital transformation
- Showcasing digital adoption at the DIGITAL X

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[WalkMe](#)™ the leading Digital Adoption Platform and one of the fastest-growing software companies globally, has joined Deutsche Telekom's cloud partner network. Through this partnership, Deutsche Telekom and WalkMe will offer a joint service for organizations undergoing the digital transformation process and empower them to grow a digital-first business and maximize the full value of their digital assets. The partners will be showcasing their solution at the [DIGITAL X\\*](#).

With its comprehensive cloud ecosystem, from platforms to software as a service, Telekom and its enterprise customer unit T-Systems support clients in their digital transformation. WalkMe solutions help companies to embrace a simplified approach to digital adoption, boost back-end system efficiency, harness user analytics and proactively push digital self-support.

"As we continue to grow and expand throughout Europe, the Deutsche Telekom partnership is a testament to WalkMe's long-term commitment to enable enterprises to realize digital transformation across the organization," said Rafael Sweary, President and Co-founder of WalkMe.

"Our Partnering mission is to position Deutsche Telekom as No.1 European TelCo by scouting, qualifying and launching innovative partner products in order to differentiate and grow revenues – and our partnership with WalkMe is a great example for that", stated Sean Seaton, SVP Group Partnering & Devices at Deutsche Telekom. Telekom uses the WalkMe adoption platform for its own digital transformation very successfully. "WalkMe makes it easy for users to adopt to new systems that will be implemented during the digital transformation of a company. Our clients will benefit from our experience in integrating WalkMe in their IT landscapes," says Frank Strecker, responsible for T-Systems' cloud business.

Telekom is offering extensive consulting and implementation services to navigate the customer through the initial orientation phase, the implementation and the evaluation after going live.

Within the Digital X Conference, Deutsche Telekom and WalkMe will demonstrate their already fruitful collaboration. At its booth, WalkMe will showcase its leading Digital Adoption Platform that transforms the user experience in today's overwhelming digital world. Using insights, guidance, and automation, WalkMe's transparent overlay drives adoption of digital assets, reduce support, and drive revenue growth - without taxing high-value development resources.

### \*DIGITAL X, October 29 and 30.

DIGITAL X is Europe's largest cross-industry digitalization initiative. As part of this initiative, leading companies are working together with Deutsche Telekom with the common objective of fostering the digital transformation. Not only that, the initiative also brought their digital identities to life in six German regions in spring 2019. 24 companies won the regional "Digital Champions Award". The big finale of "DIGITAL X 2019" will take place on October 29 and 30 in Cologne. You can find further information on the final event in Cologne [here](#) and at [www.telekom.com/digitalx](http://www.telekom.com/digitalx).

Whether associations, companies, start-ups, or founders – everyone can contribute their knowledge and experience and be part of the initiative. The LinkedIn account "[Telekom Business](#)" provides regular updates about the digitalization of the economy. In the "[Digital X](#)" LinkedIn group you are invited to network and exchange ideas.

**About Deutsche Telekom:** [Company profile](#)

**About T-Systems:** [T-Systems company profile](#)

### About WalkMe

WalkMe pioneered the [Digital Adoption Platform \(DAP\)](#) to transform the user experience in today's overwhelming digital world. With WalkMe's enterprise-class guidance, engagement, insights and automation platform, employees are more efficient and productive, executives have better visibility into digital usage, and organizations maximize the full value of their digital assets and successfully guide their enterprise through digital transformation. WalkMe's DAP is used by 2,000 enterprises across all industries, including 30 percent of Fortune 500 companies. For more information, visit [www.walkme.com](http://www.walkme.com).